

The London 2012 Business Network

Opportunities from London 2012 BULLETIN #120 – 28 February 2011

Opportunity



Opportunity Title

Supply of Refrigerated Storage for London 2012

Buying Organisation

The London Organising Committee of the Olympic Games and Paralympic Games Ltd

Website

www.london2012.com

Opportunity Method

Contract Opportunity

Opportunity Type

London 2012 supply chain (private sector)

Nature of Opportunity

Goods

Estimated contract value (GBP)

Not disclosed

About the Opportunity:

This is a rental opportunity for the supply, installation, maintenance support, decommission and removal of refrigerated storage to the Olympic and Paralympic Games.

The requirement is for:

- Circa 200 units required in total.
- A mixture of 20ft ,40ft & 2.4m x 2.4m containers is required.
- A mixture of containers capable of storing chilled and frozen food from all product categories that meet all legal requirements.
- This is a UK wide requirement across all Olympic and Paralympic Sites.
- Maintenance to include 24hr support & immediate replacement if required.
- Rental period between 30day and 90days depending on venue, the first installation taking place on June the 25th 2012 and the last taking place on Sept 15th 2012.

Description

LOCOG are looking for a supplier who can provide a full turnkey solution for supply, installation, maintenance support, decommission and removal of the refrigerated storage as referenced above.

About the buyer's selection process:

Responses to these Compete For questions will be evaluated and a shortlist of potential suppliers will be prepared. Successful applicants will be those which, in LOCOG's sole opinion, are most capable of fulfilling LOCOG's requirements as set out in this opportunity.

Successful short listed suppliers will be e-mailed with details of next steps after the opportunity has closed on Compete For. In addition to responding to these questions on Compete For, applicants should be prepared to provide evidence to support their responses including a full financial breakdown and itemised equipment only costing table in the event of being short listed.

Bidders should note that LOCOG may manage the next phase of the procurement process online using our eTendering system, details of this will be made available as required. Please note, all bidders will be required to sign a non-disclosure agreement and register for the e-tendering system before invitation to the next stage of the process. These details will be circulated should LOCOG wish to take the bidder forward.

LOCOG operates a fair and transparent procurement process. Further information on that values that underpin LOCOG procurement can be found in our Diversity and Inclusion Business Charter, available here on the London 2012 website:
<http://www.london2012.com/businesscharter>

LOCOG's view of value for money is different to that of some other companies. In support of our vision for London 2012 (as described in the 'About the buyer' section below), we must consider a broad range of criteria when assessing proposals from bidders. As such, LOCOG defines value for money on the basis of a range of criteria, namely:

- The ability to work as part of the Team
- Quality, delivery and disposal
- Commercial
- Sustainability
- Diversity and inclusion
- Legal, financial, health and safety

For further information about LOCOG and our procurement process, please read the LOCOG Invitation to Tender (ITT) Part 1 which is available on the London 2012 website:
<http://www.london2012.com/ITT1>

About the buyer:

LOCOG is responsible for preparing and staging memorable Olympic and Paralympic Games in 2012. LOCOG is also responsible for staging a series of Test Events in the run-up to the Games; recruiting and training volunteers; and overseeing the four-year Cultural Olympiad leading up to the Games.

Find out more about LOCOG and the people delivering the Games:

<http://www.london2012.com/about-us>

LOCOG's vision is to use the power of the Games to inspire lasting change. This means change in people's lives; in levels of sport participation; in attitudes to disability; and change in the communities across London, particularly east London. It means change in attitudes towards sustainability and protecting the world we live in; in how everyone participates and engages with the Games; and in how cities host the Games.

To realise this vision we aim to deliver Games that:

- provide experiences of a lifetime
- capture the imagination of young people all over the world
- create physical, social and sporting legacies to meet the long-term needs of people and their communities.

Our suppliers will play a critical role in helping LOCOG to stage a memorable Games and supporting the delivery of our vision for London 2012.

We will periodically update and share our schedule of future CompeteFor opportunities. View the latest information on the London 2012 website:

<http://www.london2012.com/futureopportunities>

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| Delivery point | UK wide |
| Details of specialist staff required (if any) | Specialist maintenance staff required for fitting and maintenance of units during the duration of the Games |
| Business Categories | <ol style="list-style-type: none">1. Cold storage2. Refrigeration equipment - commercial3. Storage services4. Storage and shelving systems mnfrs5. Refrigeration equipment mnfrs and distributors |
| CompeteFor response deadline | 11/03/2011 13:00 |
| Estimated tender close date | 30/03/2011 |
| Estimated contract award date | 28/04/2011 |
| Estimated contract start date | 03/01/2012 |
| Additional information for bidders Include any | LOCOG reserves the right at any time to alter the scope of work requested pursuant to this opportunity or to withdraw the opportunity completely. |

special notes
for bidders

LOCOG regrets being unable to provide feedback following responses on CompeteFor.

Suppliers who are successful in winning work with LOCOG will be required to sign up to our standard terms which can be downloaded from the London 2012 website:

<http://www.london2012.com/documents/business/locog-standard-terms-of-procurement.pdf>

Marketing rights are only granted to our international and UK partners:

<http://www.london2012.com/about-us/the-people-delivering-the-games/international-and-uk-partners/index.php>

To ensure that Suppliers do not prejudice LOCOG's ability to raise money from its marketing partners, contracts with Suppliers contain the London 2012 'No Marketing Rights Clauses'. These prevent Suppliers from marketing their involvement in the Games and also prohibit ambush marketing.

For further information, please see the 'No marketing rights protocol' which is available from the London 2012 website:

<http://www.london2012.com/documents/business/no-marketing-rights-suppliers-protocol-feb-2010.pdf>

For further information on the policy surrounding hydroflouorocarbons, please visit the following link:

<http://www.london2012.com/documents/imported/use-of-hfc-policy.pdf>